



S A L E S B U L L E T I N

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ACORN SALES BULLETIN NO: 2009-013

DATE: April 28, 2009

TO: All Acorn Sales Representatives

FROM: Ken Clark

RE: The NEW Line of Dura-Ware® Urinals

Let's go GREEN! What about energy conservation! How about, "does your company offer LEED [Leadership in Energy and Environmental Design] products"? I'm sure anyone in our industry has heard these sayings or requests numerous times. Many of you are aware of Acorn's Master-Trol®, AcornVac and Time-Trol® products that offer long term, sustainable solutions to these requests, but are you also aware of our new line of Dura-Ware urinals? At ASPE in October last year, we displayed our new 2159 Waterless Urinal. This month, to add to this package, we are rolling-out the new 2158 high efficiency urinal. Translated into English, that means we can offer it with a low flow rate of 0.5 GPF and sometime in the near future, we'll also have a 0.125 GPF or Pint flow rate. [Download Waterless Urinal Spec Sheet](#)

The waterless 2159 is an attractive and vandal resistant, 18 gage 304 stainless steel urinal that incorporates a removable strainer which acts as a retainer for the drain's duck billed diaphragm. There are no messy and expensive replacement liquid chemical cartridges. Not only is the unit environmentally friendly going in, but it remains "green" throughout its lifetime since it doesn't dump these chemical cartridges into a landfill. The unit is IAPMO classified and is offered with a variety of options, which includes an ADA rim height, front mounted installation and multiple powder coated finishes. A sales sheet (L1001211) is already available for distribution during your engineer presentations or for your local trade shows. [Download 2159 Spec Sheet](#)

The NEW 2158 is similar in design to the waterless urinal, with an attractive exterior and made from 18 gage, 304 stainless steel; however, the unit is offered with a low flow flush valve, ranging from 1/8 GPF to 1/2 GPF. For those applications where the engineer is not convinced about the efficiency of the waterless urinal, the 2158 provides him with two (2) solutions to reduce the water consumption, which counts towards a LEED accredited facility. The submittal for the 2158 is now posted on the Acorn website and a sales sheet for the unit will be available shortly. [Download 2158 Spec Sheet](#)

If you have any questions about these new urinals from Acorn, please don't hesitate to contact your regional sales manager or me.

Ken

W. Kenneth Clark
Vice President of Sales



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